# Job Description



# Job Title: Rolling Stock Specialists, Mid- to Senior-level

## Overview of role

We are an agile company, and our core values are independence, integrity, innovation and inclusion. We are seeking solution driven, proactive, reliable and creative team players who align with these values.

We are building a team of rolling stock technical specialists and are therefore seeking a number of midto senior-level roles to join our growing consultancy. Successful candidates will work with a diverse range of clients and assignments on a consultancy basis, taking on key roles in the delivery of engineering projects within the rolling stock domain.

These roles will include a wide range of internal and external projects, including:

## External

- Supplier bid support for procurement of new trains and onboard systems.
- Managing or providing specialist expertise in rolling stock new-build programmes.
- Principal Project Engineer in client organisations working on various train programmes.
- Working as part of a Tilt project team in the delivery of key client technical work packages.

### Internal

- Defining new business processes and leading their implementation.
- Lead for an internal function such as STEM, EDI, Social Media, Client Engagement etc.
- · Conducting market analysis.
- Bid writing.

## Responsibilities

- Work within the defined scope of works to deliver assignments to the client.
- Undertake the role of Tilt Project Manager to ensure assignments are delivered against quality, time and cost criteria.
- Raise new opportunities and variations of scope.
- Build and maintain relationships with client(s)
- Seek new relationships with potential clients, recruits and partners.
- Actively promote Tilt's business offerings.
- Lead on assigned Tilt internal activities.
- Lead on bids.
- Provide mentorship to team members.
- Support with Tilt's Business Strategy.

## **Abilities Required for Role**

- Analyse complex data, draw conclusions, produce reports and make recommendations.
- Be accountable to yourself and to reliably execute on commitments.
- Communicate effectively with people at all levels across the business including external stakeholders.
- Build effective working relationships, with people at all levels across the business and able to influence stakeholders.

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- Plan, implement and manage multiple assignments to deliver to time, budget and quality.
- Identify and resolve risk(s).
- Learn and apply new knowledge within assignments.
- Proficient in the use of office-based computer packages, e.g. MS Office (Teams, Outlook, MS Project, Word and Excel).
- Draw, apply and teach lessons learnt.
- Lead new business opportunities and manage bids.

### **Personal Attributes**

#### Essential:

- Engineering degree or equivalent in a relevant discipline.
- Chartership or equivalent professional body
- Hold a Continuing Professional Development record.
- Hold at least one Professional Membership (IMechE, IET, IRSE or equivalent).
- Industry expert in a chosen field within an engineering discipline.
- Strong market knowledge.
- First-hand experience of new technology introduction.
- Understanding of the operation of an engineering consultancy business.
- A seasoned presenter at industry events.

#### Desirable

- Member of Industry Panels.
- Experience of working for suppliers of complex railway systems.
- International experience.
- Mentoring experience
- People management experience.

## **Equality, Diversity and Inclusion**

We are committed to encouraging and promoting equality, diversity and inclusion for all staff and job applicants. We aim to create a working environment in which all individuals are able to make best use of their skills, free from discrimination or harassment, and in which all decisions are based on merit.

### **Additional Information**

Successful applicants are expected to work remotely, office based, or at clients' premises depending on assignment needs.

## **Renumeration and Benefits Include**

- A competitive salary is offered, based on experience and specialisms.
- 25 days holiday plus public and bank holidays.
- Competitive pension scheme.
- Annual travel allowance.
- Access to co-working space or team office.
- Employee personal development allowance